



Ipsat Therapies Ltd is an innovative Finnish biopharmaceutical company developing products for the prevention of hospital infections and antibiotic resistance. The first product completed Phase IIb.

Our team of 30 highly skilled researchers and scientists in Helsinki is looking for **seasoned professional** to complement our expertise as:

Business Development Manager/Director

- An experienced Pharma/Life Science industry professional with proven track record in building and maintaining customer relationships
- Must possess strong business acumen, analytical skills and be results-driven
- Must have good communication & negotiation skills to turn leads into deals
- Experience of leveraging a market research into developing value propositions, strong understanding of potential partners' needs
- Should be a self-starter, hands-on professional with a positive and can-do attitude

An advanced degree in life sciences and possibly an MBA would be advantageous for the role.

Please send your application in English, with resume to Nora Kaarela, firstname.lastname@ipsat-ther.com, or post to the address Viikinkaari 4, 00790 Helsinki, Finland.